



EXPERIENCE THE FUTURE TODAY with Rich Casto's Online Real Estate Coaching

Rich Casto has gained a reputation as one of the nation's top real estate trainer/coaches. Rich has created the latest in interactive online real estate coaching.

Brokers will learn how to:

RETAIN TOP PRODUCERS

DOUBLE THEIR RECRUITING

HIRE 100 AGENTS IN ONE YEAR

Agents will learn how to:

COMMAND A HIGHER FEE

SELL MORE REAL ESTATE IN LESS TIME

INCREASE THEIR LISTING INVENTORY



Rich Casto | The Founder of The Real Estate Coaches

ONLINE COACHING SESSIONS FOR BROKERS

The New Agent Recruiting System
Attracting Experienced Agents
The Live Recruiting Interview
The Live Career Seminar
Retaining Top Producers
The Productive Sales Meeting
Increasing Your Agent's Capacity
Installing and Leading the Culture
Driving Agent Production
Increasing Your Mortgage Performance
Assessing Your Office's Culture
Hiring a Personal Assistant
Microsoft Excel
Microsoft Outlook and Search Engines
Sexual Harassment for Managers
Sensitivity Training
Your Intergrated Recruiting System

ONLINE COACHING SESSIONS FOR AGENTS

The Step-by-Step Listing Process
The Live Listing Presentation
Your Complete Prospecting Guide
Phone Technique – A Live Close
Working with Buyers
Capturing FSBOs and Expired Listings
Growing Yourself Before Your Business
Capturing Business with Technology
Creating a Team – Leadership Practice
Managing a Down Market
Personal Marketing
Microsoft Excel
Microsoft Outlook
Sexual Harassment for Employees
Sensitivity Training
Communication Skills - Handling Client Concerns

For information on preferred quantity rooftop pricing for your entire office, please call one of our representatives at **702-240-0908**. Included is unlimited access to all existing sessions, an automated recruiting system, plus all new sessions at NO additional cost. Once on the Rich Casto Team, each individual agent and manager participating in the online training will also receive a FREE monthly coaching call from Rich Casto himself.

Individual pricing is also available for brokers and agents. Agents can receive all agent coaching sessions listed above plus six additional sessions over the year for a small payment of \$399 per year. Brokers can make a single payment of \$499 a year and receive all broker sessions listed above plus 6 new sessions over the year.

Upon completion of Rich's sessions, each agent or broker will receive a certificate of completion. This unique learning platform also introduces individual accountability by providing you with progress reports so you can track the training activity and progress of all agents within your branch/office.

BROKERS -- If that is not enough -- we have incorporated a recruiting tool that allows you to recruit with coaching videos! Don't hesitate to call us now and get started immediately.

Please call **702-240-0908** or visit www.RichCasto.net and get on a more successful path today.

www.RichCasto.net | Rich Casto Online Real Estate Coaching